Application Guide

THE POWER OF HUMAN ENERGY WITH ANGELA AHRENDTS



BOTTOM LINE:

Human energy singlehandedly has the power to unite and transform companies and communities. The process of harnessing this power begins with **building trust**, which then **unlocks intuition**, and ultimately **establishes belief** in the mission and products of the organization. These steps can help create an organization built to last, where people can thrive and achieve their full potential.

KEY TAKEAWAYS

- I. Human energy is human electricity. When you plug it in, it powers ideas and unleashes momentum.
- II. How to harness human energy:
 - A. Build Trust: Trust is the currency of all relationships.
 - 1. Lead by example. The higher up you go in an organization, the more important it is to set an example of being personal, authentic, and present.
 - 2. Trust starts with the leader and then carries over to the relationships within the team.
 - 3. Building trust is crucial for the longevity of the organization, and it allows everyone to use their natural instincts.
 - B. Unlock Intuition: The tendency is to lead with intuition, but trust is what unlocks intuition.
 - 1. When teams have trust, it unlocks creative thinking because people feel safe to share their ideas.
 - 2. Trust creates collective collaboration in order to maximize ideas and intuition.
 - 3. Intuition teaches us to use our natural instinct to protect the possibilities rather than simply accepting the probabilities. It creates momentum and gets things moving.
 - C. **Establish Belief:** Belief is the rational side of energy.
 - 1. Belief brings in the facts and the evidence, which enables people to dream bigger because they see what has been proven.
 - 2. Success breeds success.
 - 3. Belief allows people to problem-solve quicker, communicate better, and care more about one another and the output of the organization.
 - 4. Belief further reignites the alignment, creates a greater confidence, and sets the energy in motion.

QUESTIONS FOR REFLECTION OR TEAM DISCUSSION

- 1. Looking at the purpose of your organization, are you a noun or a verb?
- 2. How many people in your organization could articulate the driving force of your team? Would they all say the same thing?
- 3. When was the last time you evaluated exactly what is working and why in your organization?
- 4. How is trust demonstrated throughout teams in your organization?
- 5. Where do you currently use collective collaboration in your organization?
- 6. How is each member of your team able to use their natural instinct throughout the work week?

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